

COVER SHEET 2017 GRANTS - ORRVILLE AREA UNITED WAY

AGENCY NAME: The Orrville Salvation Army- Maiwurm Service Center

Mission Statement: The Salvation Army, an international movement, is an evangelical part of the universal church. Its message is based on the Bible. Its ministry is motivated by the love of God. Its mission is to preach the gospel of Jesus Christ and to meet human needs in His name without discrimination.

AGENCY DIRECTOR/PRESIDENT: Name Sarah Ecker

Telephone 330-683-3138 Fax 330-683-5437 E-Mail sarah.ecker@use.salvationarmy.org

Board President: Name Darrel Smucker

Address PO Box 57 City Orrville E-Mail dsmucker@farmersbankgroup.org

Compute your Agency's overhead using your most recent 990 using this formula		
Add Management & General (Part IX, Line 25, Column C)		\$ <u>196,370.30</u>
Fundraising (Column D)	+	\$ <u>322,508.58</u>
	=	\$ <u>518,878.88</u>
TOTAL		
Divide total by Part IX, Line 25, Column A (Total Expenses) <u>17.0</u> %		

Program Funding Requests:

1) Strive 2 Thrive (Beyond the Band-Aid) New Request? No

Funded 2016 \$ 10,800.00 2017 Requested \$ 11,500.00

2) Emergency Assistance New Request? No

Funded 2016 \$ 64,000.00 2017 Requested \$ 66,100.00

3) Seasonal Assistance New Request? No

Funded 2016 \$ 9,500.00 2017 Requested \$ 9,800.00

4) Camp NEOSA New Request? No

Funded 2016 \$ 0.00 2017 Requested \$ 0.00

\$ 87,400.00 Sum Total of all Dollars Requested for 2017

I affirm that I have reviewed this application for funding, and, to the best of my knowledge, confirm that the information presented here is a financially, statistically, and programmatically accurate representation of our agency.

James M. Ecker
Chief Professional Officer Signature

9-7-16
Date

Board President

Darrel Smucker
Board President or Treasurer's Signature

Board President or Treasurer' Name (Please indicate which)

9/7/16
Date

2017 Program Information

Please use a separate form for each program.

1. Agency: The Orrville Salvation Army-Maiwurm Service Center

2. Program Name: Strive 2 Thrive

A. Based on the targeted outcomes of this program, from which of the following community impact areas are you requesting funding?

Nurturing Children & Youth

(Provides positive outcomes that help children and youth succeed in school and develop into successful adults)

Helping In Hard Times

(Provides emergency assistance: food, shelter, clothing, and legal help)

Developing Life Skills

(Provides positive outcomes with programs that enable individuals and families to become more emotionally, physically, and/or financially stable)

Promoting Health & Wellness

(Provides positive outcomes with programs that enable individuals and families to have access to prevention and/or treatment in the health arena, enabling them to become and/or stay healthier emotionally, physically, and/or financially)

B. Is this Program

New program

Expanded program

Continuation of a previously funded program

3. Please complete the following for each program:

<u>11,500.00</u>	+	<u>15,895.00</u>	=	<u>27,395.00</u>
Funds Requested From OAUW		Funds Requested/Received From Other Sources		Total Program Funds

4. If previously funded program, are you asking for increased dollars of support?

Yes No

Strive 2 Thrive is an initiative that has transitioned out of Beyond the Band-Aid, to address the economic instability of targeted clients through this specialized mentoring, work-readiness program.

5. If yes, why are you requesting more money?

6. If your program was not funded for the full amount you requested for 2016, what impact did this have on your program? What adaptations did you have to make?

N/A

7. How will the agency adapt this program next year if your requested funding level cannot be met or if a decision is made that the program will not be funded at all next year?

N/A

8. Please describe the fees and reimbursements associated with this program.

Fees:

Sliding Fee Schedule:

N/A

Insurance Reimbursement:

N/A

Government Subsidies:

N/A

Community Impact

8. Describe the target population and eligibility requirements for the Program:

The target population for **Strive 2 Thrive** is individuals over 24 years of age, with no dependent children, who are unemployed or underemployed. Further, they must not qualify for Opportunities for Ohioans with Disabilities.

9. What agencies or programs in the community provide similar services? Please be specific about how we can differentiate this program from others.

None (that we are aware of) in the Orrville area. We are currently working with Wayne/Holmes Goodwill Industries for those that are eligible to go through their program or are required by JFS with the OWF assistance.

Program Outputs

11. Define a unit of service. If it is not possible to define one unit, please state why.

Remember that whatever the method of measurement, you are consistent from year-to-year.

1 unit= 1 client who received assistance through the Strive 2 Thrive program _____

12. Complete the following if the agency is seeking United Way funding for this program.

Year	Number of Clients in zip codes 44667, 44618, 44645	Number of Clients in all of Wayne County	Clients on a Waiting List
2015 Actual	9	12	
2016 Projected	36	36	
2017 Projected	48	48	

13. Unit Cost: Please explain changes either up or down in your cost.

Year	Individuals or Units of Service	Total Cost of Program	Unit Cost (Cost/Units)
2015 Actual	12	\$42,926.00	\$3,577.16
2016 Projected	36	\$34,559.00	\$959.97
2017 Projected	48	\$27,395.00	\$570.72

14. Individuals served

Last year (actual): 9

This year (projected): 36

Client Demographics

14.

		NUMBER
Types of Clients: Individuals		12
Information & Referral, Brochures		
Organizations		

PLEASE COMPLETE THE INFORMATION FOR INDIVIDUAL CLIENTS ONLY			
Age Group:	Under 5		
	6 thru 12		
	13 thru 17		
	18 thru 34	1	
	35 thru 54	2	
	55 thru 64	5	
	65 thru 74	3	
	75 thru 84	1	
	85 and over		
	Unknown		
		TOTAL INDIVIDUALS:	12 100%*
Gender:	Male		4
	Female		8
	Unknown		
		TOTAL INDIVIDUALS:	12

	NUMBER		NUMBER
Household Income:		Ethnic/Racial Background:	
\$0 thru \$11,999	5	White	12
\$12,000 thru \$14,999	3	Black or African American	
\$15,000 thru \$24,999	3	Hispanic or Latino	
\$25,000 thru \$49,999	1	American Indian or Alaska Native	
\$50,000 thru \$74,999		Asian	
More than \$75,000		Native Hawaiian or Pacific Islander	
Unknown		Unknown	
TOTAL INDIVIDUALS:		TOTAL INDIVIDUALS:	
	12		

*NOTE: All TOTALS should be the same number

Grants & Collaborations

Orrville Area United Way – Complete this form for each applicant program

Date: August 2016

Agency: The Orrville Salvation Army-Maiwurm Service Center

Program: Strive 2 Thrive

Please respond in writing to the following questions:

1. What would happen if your program were to disappear?

New Program

2. What would happen if you were not to receive the requested amount?

New Program

3. Specifically, how would decreases in your grant impact your programming:

a. 25% decrease?

b. 50% decrease?

c. 75% decrease?

4. What other organization/s provide/s the same or similar services/programs?

None to our knowledge that is directly in the Orrville area. We are currently working with Wayne/Holmes Goodwill Industries for those that are eligible to go through their program or are required by JFS with the OWF assistance.

5. Specifically, how are you collaborating with other agencies/organizations?

We are working with Wayne/Holmes Goodwill Industries as well as the Workforce Development committee that has been set up with Goodwill, Orrville Chamber, Wayne Co Career Center and The Orrville Salvation Army.

6. What services/programs for which you are requesting support are complementary services in collaboration with other entities?

None to our knowledge.

Impact Analysis

10. Describe the targeted outcomes of this program. In other words, you ran this program, you gave clients certain skill sets, you increased their knowledge, and you treated their illness, which is all good. But how have you changed the lives of those people, and as a result, our community?

Please include the following information in your narrative *and limit this to 2 pages:*

- **Description of the activities and resources you use to accomplish these outcomes**

In 2017 we will pilot a program with the unemployed. This program will take them through one-on-one specialized case management. Our pilot program for the first year will work with 7 consumers for 180 days and annually 14 consumers. Our case manager will hold an informational program meeting with the participant. If, at the end of that meeting, the participant is really interested and motivated, an agreement for services will be drawn up. This agreement would have participation and other requirements identified. An intake process that would review areas related to personal and professional barriers will be complete. The intake would identify potential gaps in their lives. An individual service plan would be developed by the case manager based on the information gathered at the intake. A career assessment tool would be completed to help participants narrow their focus. Workshops from there would be completed as well as some "course work". Participants are asked to use the information from the career assessment tool to assist them in this process. Participants will be asked to research and narrow down their career choices. Once the participant continues they can complete workshops that will assist with resume writing and interviewing. Our goals will continue to explore what barriers one may have once employment is received whether its child care, housing or other life barriers. If life barriers are explored we will assist and set to "break through" those barriers with referrals to our community partners. Throughout the process and for a predetermined time after education or employment plans are complete, the case manager will continue to monitor the participant. Often, the first few months after plan completion are the most important time to monitor a participant. They often encounter additional barriers and need some additional assistance. Other activities include our Jobs Board which is updated weekly on new employment opportunities in our area. Individuals who are not going through case management can view it and see what employment is available. We also will offer a Clothing Closet for those that may need "professional" clothing for interviewing or at the start of new employment. Medical scrubs may be offered for those that are starting in the medical fields. Our referral sources would come from employers, other social service agencies, our case manager and or individuals.

- **Information about the tools you use to measure outcomes**

The tools used will be by monitoring clients' follow up and retention through specialized case management. Follow up procedures will be done with participants to see how they are progressing. We also will see how many consumers in the pilot program will complete the full 180 days and follow through with all that is arranged and planned for them through this process.

- **Dialogue about the challenges you face in measuring the success of the program**

We feel that some of the biggest challenges with this program will be follow-through. This can be a hard process, and the participant will have to understand that this will be hard work but the outcome will be rewarding. Every good intention can be stalled by life challenges, we hope that those barriers will not lead participants to give up midway.

- **Specific information about the recorded outcomes you achieved last year**

N/A

- **Discussion of whether or not your outcomes met, exceeded or fell short of your desired outcomes**

N/A

Orville Area United Way
2017 PROGRAM BUDGET

FORM 2

AGENCY: **The Salvation Army Orville**
 Program Name: **Strive 2 Thrive**

	2014 Actual Expense	2015 Actual Expense	2016 Budget or Actual/Projected	2017 Budget or Actual/Projected
PUBLIC SUPPORT AND REVENUE				
1 United Way Funding - List Below				
Wayne and Holmes Allocation				
Orville Area United Way	12,100	12,000	10,800	11,500
2 Contributions	29,622	30,926	23,759	15,895
3 Special Events (4025 + 4201)				
4 Contracts				
5 Grants From Local, State, & Federal Grants				
6 Grants From Foundations				
7 Program Service Fees & Net Incidental Revenue (Investment)				
8 Miscellaneous Revenue (Explain in Narrative)				
9 TOTAL REVENUE ----- (1 thru 8) ----	41,722	42,926	34,559	27,395
EXPENSES				
10 Salaries	19,063	18,998	10,095	9,720
11 Indicated Full Time Equivalent Salary Positions (use 1, .05, .25 etc)				
11 Employee Benefits	10,671	10,876	11,102	0
12 Payroll Taxes, etc.	1,978	2,036	1,973	985
13 TOTAL PAYROLL EXPENSES----- (10+11+12)	31,732	31,910	23,170	10,885
14 Supplies	866	743	882	830
15 Telephone	408	408	409	408
16 Postage & Shipping	98	86	94	93
17 Occupancy	2,381	2,071	2,409	2,287
18 Rental & Maintenance of Equipment	282	181	315	259
19 Printing & Publications	55	769	779	783
20 Insurance	0	0	0	0
21 Education	134	77	106	106
22 Travel	352	712	745	633
23 Advertising and Public Relations	0	0	0	0
24 Professional Fees	0	685	630	657
25 Debt/Loans (Used for Payments to Affiliates)	3,157	3,426	3,019	3,153
26 Miscellaneous (Specific Assistance to Individuals)	2,258	1,858	2,000	7,500
27 TOTAL EXPENSES ----- Sum of (13 through 26) ----	41,722	42,926	34,559	27,395
28 REVENUE OVER EXPENSES ---- (9 - 26) ----	0	0	0	0

Complete a Budget Sheet for Each Program

Please Round financial information to the nearest dollar

	Funded 2016	Requested 2017
Program Name: Emergency Assistance	\$ 64,000	\$ 66,100
Program Name: Seasonal Assistance	\$ 9,500	\$ 9,800
Program Name: Strive 2 Thrive	\$ 10,800	\$ 11,500
Program Name: Camp NEOSA	\$ -	\$ -
TOTAL:	\$ 84,300	\$ 87,400

ORRVILLE UW: (990)	
Add Mgmt & GEN Part IX, L.25, Col C:	\$ 196,370.30
Fund Raising L. 25 Col D:	\$ 322,508.58
Total:	\$ 518,878.88
Divide by VIII, L 12 Col A:	\$ 3,105,810.94
=	17.0%

Copy and Paste from zProration, Orrville UW

THE SALVATION ARMY - NIOSA DIVISION
SERVICE EXTENSION - SERVICE CENTER

Change Data Below, Then Do UW Page First

2014 ACTUALS 2015 ACTUALS 2016 ESTIMATED 2017 ESTIMATED

CODE (0590)

Begin adding actuals here

INCOME		2014	2015	2016	2017
000 SERVICE EXTENSION INCOME					
4001	Contributions	59,423	50,301	51,000	55,155
4002	Seasonal Donations	20,439	18,601	19,000	19,300
4006	Foundation Grants (Part of Restricted Income)		5,000	5,000	5,000
4008	Christmas Keftles	19,235	20,653	22,700	22,700
4030	Spring Appeal				
4031	Camp Direct				
4036	Thanksgiving Newsletters				
4041	Thanksgiving				
4012	Donations Restricted:	3,423	5,002	5,002	4,802
Energy Programs					
Adopt-a-Family					
Back-to-School					
Food Pantry					
Community Care		1,480	1,299	1,300	1,500
4051	Donations Restricted:	4,913	6,302	6,302	6,302
4053	Donations-in-Kind				
4200	Special Events	10,515	9,871	9,871	10,800
4600	Grants from Other Funds	15,608	16,512	8,450	8,450
4701	United Way Allocation	83,980	88,100	84,300	87,400
5501	Government Grants - FEMA				
6902	Investment Revenue - Restricted	2,822	2,031	2,030	2,050
6503	Investment Revenue - Restricted				
6506	Earnings Board Des Endowment				
6901	Interest Income	1	0	0	0
6901	Work Services Appeal				
Miscellaneous Income					
TOTAL INCOME		201,308	217,190	200,203	208,707
EXPENSES					
CAMPERS		24	28	26	26
CAMP COST per child:		\$ 325.00	\$ 350.00	\$ 350.00	\$ 350.00
TOTAL EXPENSES		198,962	181,203	189,407	189,407

LOCAL COMMUNITY WELFARE		2014	2015	2016	2017
7000	Salaries & Allowances	38,153	39,023	52,979	54,568
7100	Officer/Employee Benefits	14,616	14,898	15,419	16,043
7200	Payroll Taxes	4,063	4,182	4,283	4,980
8000	Professional Fees	0	4,350	4,004	4,174
8100	Supplies	5,603	4,717	5,600	5,273
8200	Telephone	2,660	2,593	2,800	2,594
8300	Postage & Shipping	620	646	600	599
8400	Occupancy	16,123	13,152	15,300	14,525
8500	Equipment	1,782	1,148	2,000	1,847
8600	Advertising & Public Info	348	555	526	476
8700	Meals & Travel	1,313	3,038	3,000	2,450
8800	Cant Migs & Mail Trips	215	1,070	1,000	1,000
8942	Camp	7,800	9,100	8,450	8,450
8900	Spec Asst to Individuals	48,157	52,393	45,520	48,519
8937	ENERGY PROGRAMS & FEMA Exp.	0	0	0	0
Additional Campng Costs			40	40	40
Energy Program-CO-OP					
Energy Program-HEAT SHARE					
Community Care		1,480	1,232	1,300	1,341
B-I-O-S		0	0	0	0
8900	Spec Asst to Individuals w/ CAMP	59,705	64,823	57,310	65,850
9000	Individual/Organizational Dues	850	490	875	672
9100	School Grants/Tuition Pynts				
9152	Grants to Other Svc Units				
9400	Sundry				
9692	Support Service to DHO from Fund 03				
LOCAL WELFARE SUB-TOTAL:		142,634	152,528	163,275	167,322

[4000] Donations, not including [4200] and up...
2014 104,010.00 2015 100,856.15 2016 104,001.61

Restricted Donations:	2015	2016	2017
[4012] CHK:	11,301.61	12,800	12,250
CHK:	11,302	11,302	11,302

Do UW Page First
UW FISCAL YEAR IS JAN - DEC

UW monthly payment	2014	2015	2016
UW monthly payment	6,996.67	7,311.67	7,025.00
UW monthly payment	2015	2016	2016
	2016	2016	2016

SA FISCAL YEAR OCT - SEPT
Total UW payments 2014 83,980.00
Total UW payments 2015 88,100.00
Total UW payments 2016 84,300.00

Total Inc - (4800)	2014	2015	2016
Total Inc - (4800)	185,700	200,678	191,753
From Totals Page:	191,787	8,416	0.00

Use Annual Predictor Page

Total Benefits:	2014	2015	2016	2017
Total Benefits:	\$ 29,235	\$ 29,796	\$ 30,639	\$ 16,043
Total Taxes:	\$ 6,772	\$ 6,972	\$ 7,177.02	\$ 1,028,698.76
Total Salaries:	\$ 65,257	\$ 65,048	\$ 67,000	\$ 67,000

Salaries from Wage File	2014	2015	2016	2017
Beth	\$ 26,141	\$ 26,025	\$ 12,558	\$ 12,558
Danna	\$ 6,852	\$ 6,735	\$ 14,196	\$ 14,196
Subtotal:	\$ 32,993	\$ 32,760	\$ 26,754	\$ 26,754
Sarah	\$ 31,301	\$ 32,288	\$ 33,256	\$ 33,256
Total:	\$ 64,294	\$ 65,048	\$ 60,010	\$ 60,010

Corrected Pays	2014	2015	2016	2017
Beth	\$ 26,530	\$ 26,025	\$ 14,021	\$ 14,021
Danna	\$ 6,953	\$ 6,735	\$ 15,849	\$ 15,849
Subtotal:	\$ 33,483	\$ 32,760	\$ 29,870	\$ 29,870
Sarah	\$ 31,784	\$ 32,288	\$ 37,130	\$ 37,130
Total:	\$ 65,267	\$ 65,048	\$ 67,000	\$ 67,000

Salary Checklist:	2014	2015	2016	2017
Benefits	\$ 64,294	\$ 65,048	\$ 67,000	\$ 68,068
Taxes	\$ 29,235	\$ 29,796	\$ 30,639	\$ 16,043
Total:	\$ 93,529	\$ 94,844	\$ 97,039	\$ 84,111

Backs out Camp:	2014	2015	2016	2017
ENT Tot So Asi:	\$ 1,005	\$ 5,523	\$ 48,820	\$ 47,400
ENT Tot So Asi:	\$ 51,005	\$ 55,483	\$ 48,820	\$ 57,360

2014 ACTUALS 2015 ACTUALS 2016 ESTIMATED

000 Strive 2 Thive				
7000 Salaries (Dep't Staff)	20,141	26,025.11	14,021	13,500
7100 Benefits (25% of Salaries)	14,618	14,898	15,418	0
7200 Payroll Taxes	2,709	2,789	2,740	1,348
8000 Professional Fees (EDP Fees)				0
8100 Supplies				0
8200 Telephone				0
8300 Postage & Shipping				0
8400 Occupancy				0
8500 Equipment				0
8600 Advertising & Public Info	7081	418	730	573
8700 Meals & Travel				0
8800 Conferences & Meetings				0
8900 Specific Assistance	2,288	1,888	2,000	7,500
9000 Organization Dues				0
9104 Education				0
9892 Support Service to DHO from BLESSINGS				0
BLESSINGS SUB-TOTAL:	46,432	45,987	34,910	22,913

002 LOCAL FUND RAISING:				
7000 Salaries (Seasonal)				
7100 Benefits (25% of Salaries)				
7200 Payroll Taxes				
8106 Kerite Supplies				
Postage-Quiry Newsletter				
Quiry Newsletter Misc Cost (Printing)				
Other fund raising Cost				
8610 M.S.P. FUND RAISING CHARGES 12%	0	4,331	4,424	4,494
LOCAL FUND RAISING SUB-TOTAL:	0	4,331	4,424	4,494

001 SERVICE EXTENSION MANAGEMENT				
7000 Salaries (Management Staff)				
7100 Benefits (25% of Salaries)				
7200 Payroll Taxes				
8000 Professional Fees				
8100 Supplies				
8200 Telephone				
8300 Postage & Shipping				
8400 Occupancy				
8500 Equipment				
8600 Printing & Publications				
8700 Meals & Travel				
8800 Conferences & Meetings				
8900 Organization Dues				
9100 Education				
9400 Miscellaneous & Sundry				
SVC EXT MANAGEMENT SUB-TOTAL:	0	0	0	0

005 SUPPORT SERVICES & APPROPRIATIONS				
9402 World Services				
9802 Appropriation to City Activities				
9803 Appropriation to DHO				
9809 Grants to Svc Unit Welfare				
9610 Grants to Corps				
9612 Service Extension Department				
9619 Grants to Camp				
9892 Support Service to THQ 10%	20,050	21,756	19,175	20,026
LUMP SUM SUPPORT SERVICES	20,050	21,756	19,175	20,026
REGIONAL SUPPORT SVC SUB-TOTAL:	209,116	224,602	221,785	214,754

TOTAL EXPENSES	209,116	224,602	221,785	214,754
SURPLUS/DEFICIT	(7,808)	(7,412)	(21,587)	(6,048)

Nissbaum Mileages from G/L	2014	2015	2016
	138.99	78.16	730.00
	71.19	-	
	87.8	31.36	
	134.4	33.04	
	100.8	144.9	
	13.36	32.2	
	64.96	39.1	
	49.28	59.23	
	04.98		
Total	705.74	415.99	730.00

Checklist:	2014	2015	2016	2017
Salaries (Dep't Staff)	64,294.00	65,048.09	66,989.53	68,068.34
Benefits (25% of Salaries)	29,235.31	29,798.00	30,838.80	16,043.00
Payroll Taxes	6,772.00	6,971.57	7,003.00	6,300.00
Professional Fees (EDP Fees)	0.00	4,350.00	4,004.05	4,174.13
Supplies	5,503.00	4,716.50	5,600.00	5,273.17
Telephone	2,590.00	2,593.38	2,600.00	2,594.45
Postage & Shipping	620.00	546.47	600.00	588.82
Occupancy	15,123.00	13,151.63	15,300.00	14,524.94
Equipment	1,792.00	1,149.02	2,000.00	1,647.01
Advertising & Public Info	348.00	4,986.33	4,948.80	4,969.88
Meals & Travel	2,018.78	3,454.05	3,730.00	3,023.36
Conferences & Meetings	215.00	1,070.00	1,000.00	1,000.00
Specific Assistance	51,905.00	55,527.53	48,860.00	57,400.00
Organization Dues	890.00	490.00	675.00	671.67
Support	20,050.00	21,756.41	19,175.26	20,025.66
	201,316.09	215,502.16	213,334.61	206,304.42

Admin Costs:	28,087	122,965
	0.120113162	324,889
		447,624
		2,873,654
		15.6%

Hand Enter Deficit:

7,808

7,412

0

0

Proj Year

1,747.53

1,876.00

**Orrville Area United Way
2016 PROGRAM BUDGET**

FORM 2

AGENCY: The Salvation Army Orrville
 Program Name: Total Agency

	2014 Actual Expense	2015 Actual Expense	2016 Budget or Actual/Projected	2017 Budget or Actual/Projected
PUBLIC SUPPORT AND REVENUE				
1 United Way Funding - List Below				
Wayne and Holmes Allocation				
Orrville Area United Way	83,980	88,100	84,300	87,400
2 Contributions	91,297	85,414	110,792	99,713
3 Special Events (4025 + 4201)	10,515	9,871	9,871	10,800
4 Contracts	4,913	6,302	6,302	6,302
5 Grants From Local, State, & Federal Grants	0	0	0	0
6 Grants From Foundations	0	0	0	0
7 Program Service Fees & Net Incidental Revenue (Investment)	2,823	18,363	2,030	2,050
8 Miscellaneous Revenue (Grants from Affiliated Orgs)	15,608	16,562	8,490	8,490
9 TOTAL REVENUE ----- (1 thru 8) ----	209,116	224,602	221,785	214,754
EXPENSES				
10 Salaries	64,294	65,048	67,000	68,068
Indicated Full Time Equivalent Salary Positions (use 1, .05, .25 etc)				
11 Employee Benefits	29,235	29,796	30,839	16,043
12 Payroll Taxes, etc.	6,772	6,972	7,003	6,300
13 TOTAL PAYROLL EXPENSES ----- (10+11+12)	100,301	101,816	104,841	90,411
14 Supplies	5,503	4,717	5,600	5,273
15 Telephone	2,590	2,593	2,600	2,594
16 Postage & Shipping	620	546	600	589
17 Occupancy	15,123	13,152	15,300	14,525
18 Rental & Maintenance of Equipment	1,792	1,149	2,000	1,647
19 Printing & Publications	348	4,886	4,949	4,970
20 Insurance	0	0	0	0
21 Education	850	490	675	672
22 Travel	2,234	4,524	4,730	4,023
23 Advertising and Public Relations	0	0	0	0
24 Professional Fees	0	4,350	4,004	4,174
25 Debt/Loans (Used for Payments to Affiliates)	20,050	21,756	19,175	20,026
26 Miscellaneous (Specific Assistance to Individuals)	59,705	64,623	57,310	65,850
27 TOTAL EXPENSES ----- Sum of (13 through 26) ----	209,116	224,602	221,785	214,754
28 REVENUE OVER EXPENSES ---- (9 - 26) ----	0	0	0	0

Complete a Budget Sheet for Each Program

Please Round Financial Information to the nearest dollar

SCHEDULE OF RESTRICTED FUNDS & LOANS

FISCAL YEAR 2017

Agency: The Salvation Army Maiwurm Service Center

BUDGET FORM 3
PAGE 1

OPERATING RESERVES

A. Do you have a (30, 60 or 90) day operating reserves? 30 _____ 60 _____ 90 _____
Indicate the amount \$ _____

ENDOWMENT FUND

		Amount
A. Funds restricted for which program or purpose? <u>Orville Hometown Endowment</u>	Starting Balance: Beginning Year _____	\$9,169.02
	Add:	
	Projected Support	\$846.43
B. Are investment earnings available for current unrestricted expenses? <input checked="" type="checkbox"/> Yes <input type="checkbox"/> No If Yes, what amount? \$ <u>147.02</u>	Minus:	
	Projected Expenditure	\$819.46
C. Date when restriction expires: _____	Balance:	
	Projected Year End	\$9,195.99

OTHER RESTRICTED FUNDS

		Amount
A. Funds restricted for which program or purpose? <u>Joseph R Krug Special Reserve</u>	Starting Balance: Beginning Year _____	\$56,716.44
	Add:	
	Projected Support	\$712.67
B. Are investment earnings available for current unrestricted expenses? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If Yes, what amount? \$ _____	Minus:	
	Projected Expenditure	\$0.00
C. Date when restriction expires: For Use in current Capital Project_	Balance:	
	Projected Year End	\$57,429.11

		Amount
A. Funds restricted for which program or purpose?	Starting Balance: Beginning Year _____	
	Add:	
	Projected Support	
B. Are investment earnings available for current unrestricted expenses? <input type="checkbox"/> Yes <input type="checkbox"/> No If Yes, what amount? _____	Minus:	
	Projected Expenditure	
C. Date when restriction expires: _____	Balance:	
	Projected Year End	

BOARD DESIGNATED RESERVES

		Amount
A. Name and Purpose of Board Designated Reserve? w. Olinger S/R Board Designated	Starting Balance: Beginning Year _____	\$105,038.17
	Add:	
	Projected Support	\$7,398.42
B. Are investment earnings available for current unrestricted expenses? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If Yes, what amount? _____	Minus:	
Restricted for current use in Capital Campaign	Projected Expenditure	\$7,092.48
C. Date when restriction expires: _____	Balance:	
When Capital Campaign is permanently closed	Projected Year End	\$105,344.11

SHORT TERM LOANS: Signature, Line of Credit, Credit Cards

Owed To	-NONE-	Credit Limit	Current Balance	Monthly Payments

LONG TERM LOAN: Mortgage, Second Mortgage, Auto Loan or Lease

Owed To	-NONE-	Balance	Maturity	Monthly Payments

Orville Area United Way
2017 BUDGET NARRATIVE

AGENCY: The Salvation Army Orville

	2016 Budget or Actual/Projected	2017 Budget or Actual/Projected	Difference	Comments
PUBLIC SUPPORT AND REVENUE				
1 United Way Funding - List Below				
Wayne and Holmes Allocation				
Orville Area United Way	84,300	87,400	3.7%	
2 Contributions	110,792	99,713	-10.0%	
3 Special Events (4025 + 4201)	9,871	10,800	9.4%	
4 Contracts (Restricted donations)	6,302	6,302	0.0%	
5 Grants From Local, State, & Federal Grants	0	0	0.0%	
6 Grants From Foundations	0	0	0.0%	
7 Program Service Fees & Net Incidental Revenue(Investme	2,030	2,050	1.0%	Will use at year end as needed
8 Miscellaneous Revenue (Grants form Affiliated Orgs)	8,490	8,490	0.0%	
9 TOTAL REVENUE ----- (1 thru 8) ----	221,785	214,754	-3.2%	
EXPENSES				
10 Salaries	67,000	68,068	1.6%	Change in employees
Indicated Full Time Equivalent Salary Positions (use 1, .05, .25 etc)			0.0%	
11 Employee Benefits	30,839	16,043	-48.0%	Change in employees
12 Payroll Taxes, etc.	7,003	6,300	-10.0%	
13 TOTAL PAYROLL EXPENSES----- (10+11+12)	104,841	90,411	-13.8%	Change in employees
14 Supplies	5,600	5,273	-5.8%	
15 Telephone	2,600	2,594	-0.2%	
16 Postage & Shipping	600	589	-1.9%	
17 Occupancy	15,300	14,525	-5.1%	
18 Rental & Maintenance of Equipment	2,000	1,647	-17.6%	Projected equipment replacement
19 Printing & Publications	4,949	4,970	0.4%	Mail Appeal Costs through Grizzard Company
20 Insurance	0	0	0.0%	
21 Education	675	672	-0.5%	Projected conference attendance
22 Travel	4,730	4,023	-14.9%	Projected conference attendance
23 Advertising and Public Relations	0	0	0.0%	
24 Professional Fees	4,004	4,174	4.2%	
25 Debt/Loans (Used for Payments to Affiliates)	19,175	20,026	4.4%	
26 Miscellaneous (Specific Assistance to Individuals)	57,310	65,850	14.9%	anticipated use in assistance needs
27 TOTAL EXPENSES -----Sum of (13 through 26) ----	221,785	214,754	-3.2%	
28 REVENUE OVER EXPENSES ---- (9 - 26) ----	0	0	0.0%	